



ORGANIZATIONAL
STRATEGIES, INC.

**GENERAL SERVICES ADMINISTRATION
Professional Supply Group Schedule**

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!TM, a menu-driven database system. The INTERNET address for GSA Advantage!TM is <http://www.GSAAdvantage.gov>

**Schedule for – Corporate Contract
Professional Supply Group: CORP Class: CORP**

For More information on ordering from Professional Schedules, click on the PSS Schedules button at <http://www.fss.gsa.gov>

Contract Period: 10/1/2006 through 9/30/2017

Pricelist effective October 1, 2017

Contractor: Organizational Strategies, Inc.
8201 Greensboro Dr., Suite 214
McLean VA 22102

Business Size: Asian Pacific Woman Owned Small Business

CAGE code: 097A3

DUNS number: 015260870

Telephone number: 703-413-7724

Fax number: 703-413-7710

Website: www.orgstrategies.com

E-mail: contracts@orgstrategies.com

Contract Administration: Nicolette Hendricks, President; Greg Townsend, Director of Contracts

CUSTOMER INFORMATION:

1a. Table of awarded Special Item Number(s) with appropriate cross reference to SIN numbers: 874, 871, 899.

Mission Oriented Business Integrated Services

Corporate SIN	Sub-SIN	SIN Description
R499/874-1RC	874	874-1 Integrated Consulting Services

Professional Engineering Services

Corporate SIN	Sub-SIN	SIN Description
R425/871-1RC	871	871-1 Strategic Planning
R425/871-2RC	871	871-2 Concept Development
R425/871-3RC	871	871-3 System Design, Engineering and Integration
R425/871-4RC	871	871-4 Test and Evaluation
R425/871-5RC	871	871-5 Integrated Logistics Support
R425/871-6RC	871	871-6 Acquisition and Life Cycle Management

Environmental Services

Corporate SIN	Sub-SIN	SIN Description
F999/899-RC	899	899-1 Environmental Planning, Services and Documentation

GS – 00F-0034L - Customer Information

- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. N/A
- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. N/A
2. **Maximum Order:** \$1,000,000.00
 3. **Minimum Order:** \$100.00
 4. **Geographic Coverage (delivery Area):** FOB Domestic only
 5. **Point(s) of production (city, county, and state or foreign country):** Same as company address
 6. **Discount from list prices or statement of net price:** Government Net Prices (discounts already deducted) See prices attached
 7. **Quantity discounts:** None Offered
 8. **Prompt payment terms:** Net 30 days Discount, 2% for 10 days, 1% for 20 days
- 9a. **Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** No discount available with use of Government Credit Card
10. **Foreign items (list items by country of origin):** None
- 11a. **Time of Delivery (Contractor insert number of days):** Specified on the Task Order
- 11b. **Expedited Delivery.** The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
- 11c. **Overnight and 2-day delivery.** The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
- 11d. **Urgent Requirements.** The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery: Contact Contractor
12. **F.O.B Points(s):** Destination 13a. **Ordering**

Address(es): Same as contractor

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13b. Ordering procedures: for supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

13c. E-buy Ordering procedures: for supplies and services per FAR 8.4

1. Prepares a Request for Quote which includes

- A performance-based statement of work that outlines the work to be performed Type of Task Order – T&M or FFP Basis to be used for contractor selection (i.e., best value, etc.)

2. Transmits the Requests for Quote to Contractors

- Select at least three (more if TO value is over \$750K) qualified contractors on the schedule Note: DoD Agencies should refer to the DFAR when ordering services using GSA schedule contracts
- Send Requests for Quote to selected contractors. GSA E-buy system provides a streamlined web based system for ordering services using the GSA schedules.

3. Evaluates Quotes and Selects the Contractor to Receive the Order

- Evaluate responses based upon the factors identified in the request for quotes
- Place the Order directly with the schedule contractor that represents the best value and results in the lowest overall cost alternative (considering price, special qualifications, administrative costs, etc.)

The task order is issued directly from the requesting government agency's contracting office to the selected contractor without GSA involvement in the procurement process. All task order reporting requirements and remission of fees to GSA are the responsibility of the contractor. Further information can be found at GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14. Payment address (as): Same as company address

15. Warranty provision: Contractor's Standard Commercial Warranty

16. Export Packing Charges (if applicable): N/A

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Contact Contractor, see #9

18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

19. Terms and conditions of installation (if applicable): N/A

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A

20a. Terms and conditions for any other services (if applicable): N/A

21. List of service and distribution points (if applicable): N/A

22. List of participating dealers (if applicable): N/A

23. Preventive maintenance (if applicable): N/A

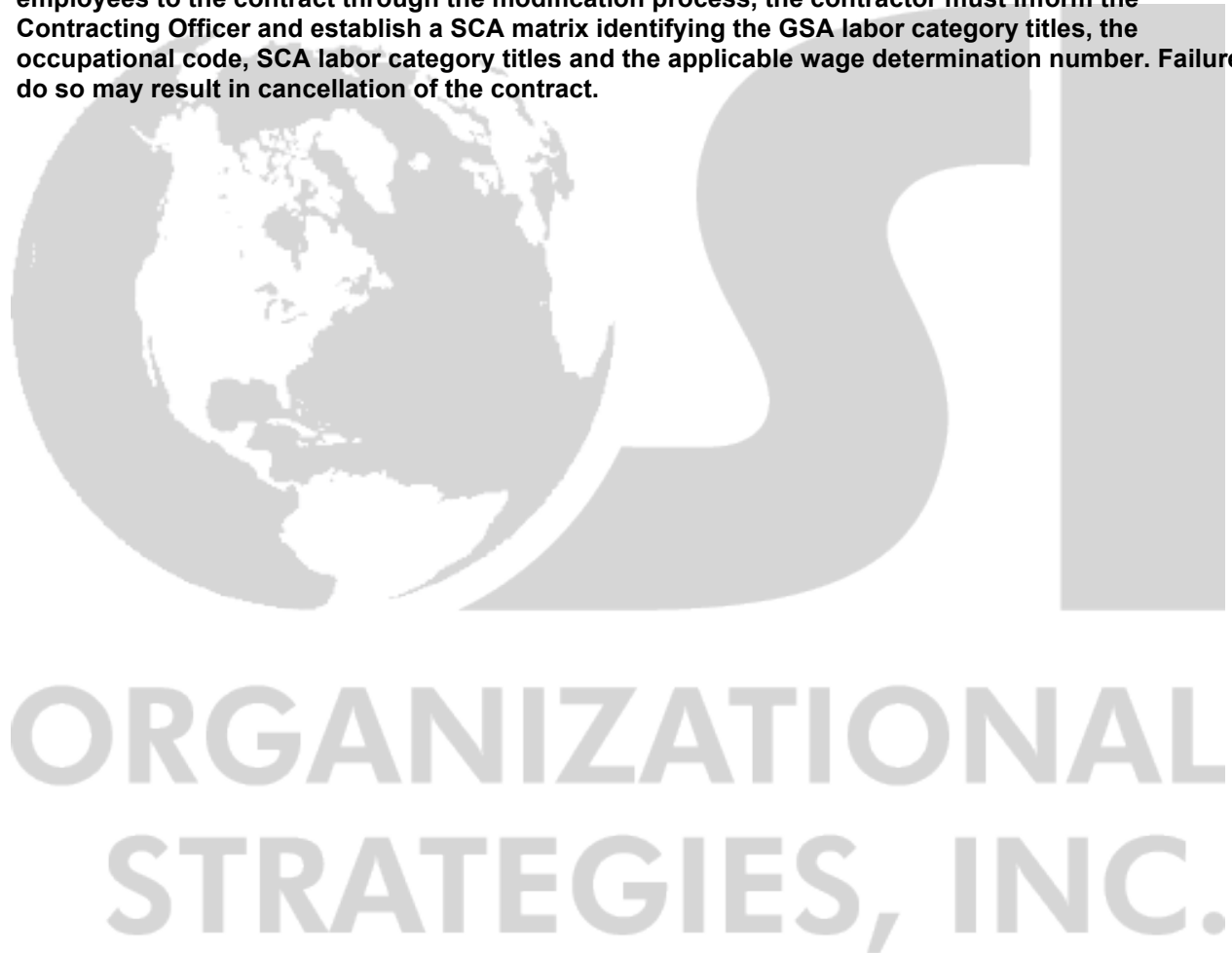
24a. Special attributes such as environmental attributes, (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: www.Section508.gov/.

24. Data Universal Numbering System (DUNS) number: 01-5260870

25. Notification regarding registration in SAM: Up to Date

26. The Service Contract Act (SCA): The Service Contract Act (SCA) is applicable to this contract as it applies to the entire Consolidated Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable wage determination number. Failure to do so may result in cancellation of the contract.



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Maximum Order Supplemental Information

I-FSS-125 Requirements Exceeding the Maximum Order (August 1997)

- a) In accordance with FAR 8.404, before placing an order that exceeds the maximum order threshold, ordering offices shall:
- (1) Review additional schedule contractor's catalogs/price lists or use the **GSA Advantage!**TM on-line shopping service;
 - (2) Based upon the initial evaluation, generally seek price reductions from the schedule contractor(s) appearing to provide the best value (considering price and other factors); and
 - (3) After price reductions have been sought, place the order with the schedule contractor that provided the best value and results in the lowest overall cost alternative (see FAR 8.404(a)). If further price reductions are not offered, an order may still be placed, if the ordering office determines that it is appropriate.
- b) Vendors may:
- (1) Offer a new lower price for the requirement (the price reduction clause is not applicable to orders placed over the Maximum Order in FAR 532.216-19).
 - (2) Offer the lowest price available under the contract; or
 - (3) Decline the order. Orders must be returned in accordance with FAR 52.216-19.
- c) A delivery order that exceeds the maximum order may be placed with the contractor selected in accordance with FAR 8.404. The order will be placed under the contract.
- d) Sales for orders that exceed the Maximum Order shall be reported in accordance with GSAR 552.238- 72.

ORGANIZATIONAL
STRATEGIES, INC.

GS-00F-0034L – Prices

Management, Organizational and Business Improvement Services Contract GS-00F-0034L

Corporate SIN Sub-SIN SIN Description
R499/874-1RC 874 874-1 Integrated Consulting Services

Labor Category	Year 15 10/1/11- 09/30/12	Year 16 10/1/12- 09/30/13	Year 17 10/1/13- 09/30/14	Year 18 10/1/14- 09/30/15	Year 19 10/1/15- 09/30/16	Year 20 10/1/16- 09/30/17
Senior Consultant	158.44	162.56	166.79	171.12	175.57	180.14
Consultant	123.72	126.94	130.24	133.62	137.10	140.66
Product Development Consultant	120.71	123.85	127.07	130.37	133.76	137.24
Administration Support **	49.78	51.07	52.40	53.76	55.16	56.60
Technical Writer	55.82	57.27	58.76	60.29	61.86	63.46
Training Specialist	108.64	111.46	114.36	117.34	120.39	123.52
Program Manager	128.25	131.58	135.01	138.52	142.12	145.81
Research Assistant	49.78	51.07	52.40	53.76	55.16	56.60
Senior Contract Analyst	158.44	162.56	166.79	171.12	175.57	180.14
Contract Analyst	123.72	126.94	130.24	133.62	137.10	140.66

ORGANIZATIONAL
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Notes:

- 1) Escalation rate is based on an estimated inflation rate of 2.6% (2012 est)
- 2) Discount for prompt payment: 1% if paid within 20 days or less, 2% if within 10 days or less.

GS-00F-0034L – Prices

Professional Engineering Services

Contract GS-00F-0034L

Corporate SIN Sub-SIN SIN Description

R425/871-1RC 871 871-1 Strategic Planning

R425/871-2RC 871 871-2 Concept Development

R425/871-3RC 871 871-3 System Design, Engineering and Integration

R425/871-4RC 871 871-4 Test and Evaluation

R425/871-5RC 871 871-5 Integrated Logistics Support

R425/871-6RC 871 871-6 Acquisition and Life Cycle Management

Labor Category	Year 15 10/1/11- 09/30/12	Year 16 10/1/12- 09/30/13	Year 17 10/1/13- 09/30/14	Year 18 10/1/14- 09/30/15	Year 19 10/1/15- 09/30/16	Year 20 10/1/16- 09/30/17
Clerical/Admin Support **	\$49.78	\$51.07	\$52.40	\$53.76	\$55.16	\$56.60
Report Production Specialist **	\$42.30	\$43.40	\$44.53	\$45.69	\$46.87	\$48.09
Technical Writer	\$51.36	\$52.70	\$54.07	\$55.47	\$56.91	\$58.39
Consultant	\$123.46	\$126.67	\$129.96	\$133.34	\$136.81	\$140.37
Senior Consultant	\$158.44	\$162.56	\$166.79	\$171.12	\$175.57	\$180.14
Principle Consultant	\$181.58	\$186.30	\$191.14	\$196.11	\$201.21	\$206.45
Design Draftsman	\$30.16	\$30.94	\$31.75	\$32.57	\$33.42	\$34.29
Engineer Scientist	\$105.74	\$108.49	\$111.31	\$114.20	\$117.17	\$120.22
Engineering Tech Specialist **	\$50.81	\$52.13	\$53.49	\$54.88	\$56.30	\$57.77
Senior Engineering Tech Specialist	\$82.12	\$84.26	\$86.45	\$88.69	\$91.00	\$93.37
Logistics Engineer/Analyst	\$79.87	\$81.95	\$84.08	\$86.26	\$88.51	\$90.81
Senior Engineer/Scientist	\$117.99	\$121.06	\$124.21	\$127.43	\$130.75	\$134.15
Senior Logistics Engineer/Analyst	\$105.30	\$108.04	\$110.85	\$113.73	\$116.69	\$119.72
Senior Operations Research Analyst	\$130.74	\$134.14	\$137.63	\$141.21	\$144.88	\$148.64
Senior Systems Engineer 01	\$135.96	\$139.49	\$143.12	\$146.84	\$150.66	\$154.58
Senior Systems Engineer 02	\$168.72	\$173.11	\$177.61	\$182.23	\$186.96	\$191.82
Systems Engineer 01	\$92.15	\$94.55	\$97.00	\$99.53	\$102.11	\$104.77
Systems Engineer 02	\$125.68	\$128.95	\$132.30	\$135.74	\$139.27	\$142.89
Physicist/Mathematician/Scientist	\$108.93	\$111.76	\$114.67	\$117.65	\$120.71	\$123.85
Program Manager	\$111.46	\$114.36	\$117.33	\$120.38	\$123.51	\$126.72
Programmer	\$116.21	\$119.23	\$122.33	\$125.51	\$128.78	\$132.12
Programmer/Analyst	\$80.06	\$82.14	\$84.28	\$86.47	\$88.72	\$91.02
Subject Matter Expert	\$219.73	\$225.44	\$231.30	\$237.32	\$243.49	\$249.82
Test Technician	\$75.53	\$77.49	\$79.51	\$81.58	\$83.70	\$85.87

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GS-00F-0034L – Prices

Environmental Services Contract GS-00F-0034L

Corporate SIN Sub-SIN SIN Description

F999/899-1 899 899-1 Environmental Planning Services & Documentation

Labor Category	Year 15 10/1/11- 09/30/12	Year 16 10/1/12- 09/30/13	Year 17 10/1/13- 09/30/14	Year 18 10/1/14- 09/30/15	Year 19 10/1/15- 09/30/16	Year 20 10/1/16- 09/30/17
Environmental Program Manager Level 1	\$128.57	\$131.91	\$135.34	\$138.86	\$142.47	\$146.18
Environmental Program Manager Level 2	\$158.84	\$162.97	\$167.21	\$171.55	\$176.01	\$180.59
Environmental Program Manager Level 3	\$172.09	\$176.56	\$181.16	\$185.87	\$190.70	\$195.66
Environmental Project Manager Level 1	\$97.30	\$99.83	\$102.43	\$105.09	\$107.82	\$110.62
Environmental Project Manager Level 2	\$112.52	\$115.45	\$118.45	\$121.53	\$124.69	\$127.93
Environmental Project Manager Level 3	\$124.44	\$127.68	\$131.00	\$134.40	\$137.90	\$141.48
Environmental Engineer Level 1	\$99.28	\$101.86	\$104.51	\$107.23	\$110.01	\$112.88
Environmental Engineer Level 2	\$129.72	\$133.09	\$136.55	\$140.10	\$143.75	\$147.48
Environmental Engineer Level 3	\$136.30	\$139.84	\$143.48	\$147.21	\$151.04	\$154.96
Environmental Scientist Level 1	\$72.81	\$74.70	\$76.65	\$78.64	\$80.68	\$82.78
Environmental Scientist Level 2	\$92.66	\$95.07	\$97.54	\$100.08	\$102.68	\$105.35
Environmental Scientist Level 3	\$112.52	\$115.45	\$118.45	\$121.53	\$124.69	\$127.93
Environmental Analyst Level 1	\$62.85	\$64.48	\$66.16	\$67.88	\$69.65	\$71.46
Environmental Analyst Level 2	\$81.37	\$83.49	\$85.66	\$87.88	\$90.17	\$92.51
Environmental Analyst Level 3	\$101.25	\$103.88	\$106.58	\$109.35	\$112.20	\$115.11
Technical Writer/Editor Level 1	\$32.87	\$33.72	\$34.60	\$35.50	\$36.42	\$37.37
Technical Writer/Editor Level 2	\$40.47	\$41.52	\$42.60	\$43.71	\$44.85	\$46.01
Technical Writer/Editor Level 3	\$48.07	\$49.32	\$50.60	\$51.92	\$53.27	\$54.65
Data Entry Clerk/ Admin Assistant **	\$42.37	\$43.47	\$44.60	\$45.76	\$46.95	\$48.17
Environmental Technical Expert (SME) Level 1	\$86.05	\$88.29	\$90.58	\$92.94	\$95.35	\$97.83
Environmental Technical Expert (SME) Level 2	\$99.28	\$101.86	\$104.51	\$107.23	\$110.01	\$112.88
Environmental Technical Expert (SME) Level 3	\$125.75	\$129.02	\$132.37	\$135.82	\$139.35	\$142.97
Environmental Technical Expert (SME) Level 4	\$185.33	\$190.15	\$195.09	\$200.16	\$205.37	\$210.71
Environmental Technical Expert (SME) Level 5	\$205.18	\$210.51	\$215.99	\$221.60	\$227.37	\$233.28
Environmental Technical Expert (SME) Level 6	\$220.27	\$226.00	\$231.87	\$237.90	\$244.09	\$250.43
Environmental Field Scientist Level 1	\$58.06	\$59.57	\$61.12	\$62.71	\$64.34	\$66.01
<i>Environmental Field Scientist Level 2</i>	<i>\$71.63</i>	<i>\$73.49</i>	<i>\$75.40</i>	<i>\$77.36</i>	<i>\$79.38</i>	<i>\$81.44</i>
Environmental Field Scientist Level 3	\$81.42	\$83.54	\$85.71	\$87.94	\$90.22	\$92.57
GIS Specialist Level 1	\$79.42	\$81.48	\$83.60	\$85.78	\$88.01	\$90.30

Notes:

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- 2) Discount for prompt payment: 1% if paid within 20 days or less, 2% if within 10 days or less.

GS-00F-0034L – Prices

Environmental Services Contract GS-00F-0034L

Corporate SIN Sub-SIN SIN Description

F999/899-1 899 899-1 Environmental Planning Services & Documentation

Labor Category	Year 15 10/1/11- 09/30/12	Year 16 10/1/12- 09/30/13	Year 17 10/1/13- 09/30/14	Year 18 10/1/14- 09/30/15	Year 19 10/1/15- 09/30/16	Year 20 10/1/16- 09/30/17
GIS Specialist Level 2	\$109.84	\$112.70	\$1 15.63	\$118.63	\$121.72	\$124.88
GIS Specialist Level 3	\$132.25	\$135.69	\$139.22	\$142.84	\$146.55	\$150.36
Quality Assurance Specialist	\$114.38	\$117.35	\$120.41	\$123.54	\$126.75	\$130.04



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