

1850 Towers Crescent Plaza
Suite 500
Tysons, VA 22182

TEL (703) 215-8100
www.applied-insight.com



Commercial Price List for SHIFT

As of November 2020

Submit contract/purchase order/general inquiries to the following:

Applied Insight ATTN Altitude Managed Cloud
1850 Towers Crescent Plaza, Suite 500
Tysons, VA 22182

Website: www.applied-insight.com
Email: contracts@applied-insight.com
Phone: (703) 215-8100

Part Number	Product Description	Term	Commercial Price	Govt Price
SFT-PLTBAS1	SHIFT Standard Platform License	1 Month	\$3,750.00	\$3,375.00
SFT-PLTADV1	SHIFT Advanced Platform License	1 Month	\$6,250.00	\$5,625.00
SFT-PLTENT1	SHIFT Enterprise License	1 Month	\$36,458.00	\$32,812.20
SFT-1USR001	SHIFT Single User License	1 Month	\$250.00	\$225.00
SFT-5USR001	SHIFT 5-User Pack License	1 Month	\$750.00	\$675.00
SFT-PRMSP01	SHIFT Premium Support		22%	
SFT-PROSV01	SHIFT Professional Services - 1 Unit		\$12,500.00	\$11,250.00
SFT-ONBRD01	SHIFT Onboarding Workshop – Onsite Local Travel Only		\$25,000.00	\$22,500.00
SFT-ONBRD02	SHIFT Onboarding Workshop – Onsite Travel Within the United States		\$37,500.00	\$33,750.00

Submit Payment to the following:

Applied Insight ATTN Altitude Managed Cloud
1850 Towers Crescent Plaza, Suite 500
Tysons, VA 22182

Email: accountsreceivable@applied-insight.com
DUNS Number: 095250895
CAGE Code: 1VZN4

SHIFT Subscription Description

The SHIFT subscription license contains two components:

- 1) The SHIFT Platform License includes access to both:
 - a. The SHIFT SaaS GUI for project, subscription, and user management as well as analytics.
 - b. Network Connectivity to the SHIFT Emulation PaaS to an AWS Account and VPC owned by the user. Resources launched inside this VPC will operate in an emulated environment of a target AWS region of choice.
- 2) Single User License allows a single user access to the SHIFT service. SHIFT User Packs allow customers to buy users based on their anticipated usage growth during budget planning periods and not over-pay for usage they do not need. SHIFT User Packs pricing is on a monthly basis and must be purchased in conjunction with a Platform License.

Platform Tiers

Features	Standard	Advanced	Enterprise
Access to SHIFT Portal and Emulation Platform Environment	Yes	Yes	Yes
Number of Calls per Month	Unlimited	Unlimited	Unlimited
CAP Emulation	Yes	Yes	Yes
Number of network connections	5	20	Unlimited
Number of Emulated Regions	1	3	All
VPC Peering	Yes	Yes	Yes
Custom Configurations	No	Yes	Yes
Coming Soon!			
VPN Support	No	Yes	Yes
Transit Gateway Automation	No	Yes	Yes
SSO Support	No	Yes	Yes

SHIFT contains the following features:

- 1) **SHIFT SaaS Portal** for project, subscription, and user management in addition to in-depth analytics on calls analyzed by the emulation platform. Analytics include:
 - a. Metadata of each call made (Example: Endpoint used, Region used to sign request, Service calls, Action within Service invoked, any Parameters that were passed, etc.)
 - b. Any identified issues or errors with calls against the target emulated region to include remediation steps in some cases
 - c. The Source IP of the call to help track down it's originating source
 - d. SHIFT Emulation PaaS for emulating a target AWS Region which includes the following components:
- 2) **Full-Scale Region Emulation** – Enables the ability to operate a workload that is configured for a target AWS Region. This allows customers to test
 - a. The ability to configure their workload for different environments
 - b. How their workload operates when configured for different AWS Regions
 - c. If, when configured for the target AWS Region, all aspects of any calls made by the workload would not work properly in the emulated region to include:
 - d. Valid Host Endpoints
 - e. Valid Signature Region
 - f. Valid ARN Partition

- g. Valid ARN Region
 - h. Valid Service Principals
 - i. Service called is available in region
 - j. Action invoked is available in region
 - k. Passed parameters and parameter values are valid in region
 - l. How their workload operates without connection to the internet
 - m. How their workload operates without access to default NTP server
 - n. The ability for their workload to inherit custom DNS settings
 - o. The ability for their workload to handle custom Certificate Authorities (CA)
- 3) **CAP Emulation** – Enables the ability to test a workload’s interaction with a federated identity access broker called CAP that exchanges client PKI Certificate information for an assigned AWS STS Token
 - 4) **SHIFT Custom Certificate Authority (CA)** used to trust emulated endpoints
 - 5) **SHIFT Knowledgebase** which includes useful information on configuring most languages to work within target AWS region and common orchestration tools such as Terraform, Kubernetes, Rancher, etc.

All valid calls made within an emulated environment will complete and return valid responses for resources in the customer’s account that have been modified based on the emulated AWS region. This means all calls that create, modify, or delete resources will complete and any AWS costs associated with those calls will be incurred.

SHIFT Premium End-User Support

[TBD]

SHIFT Available Regions

SHIFT is currently available within the following Cloud Service Provider (CSP) regions

- AWS Commercial Regions
- AWS GovCloud
- Azure Commercial Regions (Q4 2020)

SHIFT Emulated Regions

SHIFT has the following regions available for emulation

AWS

- AWS GovCloud West 1
- AWS GovCloud East 1
- AWS Secret Region
- AWS Top Secret Region

Azure (Q4 2020)

- Azure Gov IL5 (Q4 2020)

SHIFT Professional Services

SHIFT Professional Services can be purchased in units and are billed once the unit has been completed. A single unit of consists of a NTE period of 5 business days (Monday through Friday), each business day consisting of 8 hours or less per day, performed by one or more individuals and can be used for design, implementation, configuration, testing, training, troubleshooting, workloads destined for an emulated region.

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General Terms and Conditions

[TBD]

Additional Services Offered

[TBD]